

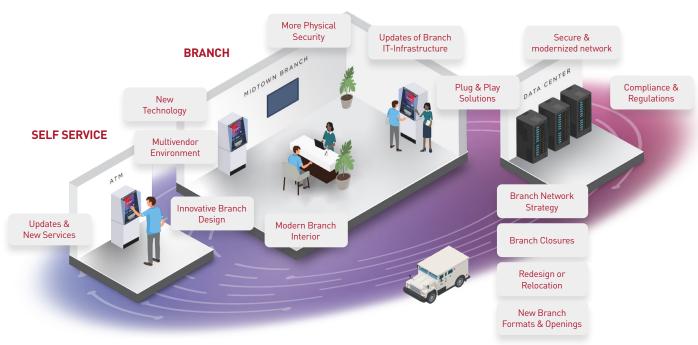


# **Agenda**

Vhy Seamless Integration Is Crucial for Your Business	(
How Diebold Nixdorf Can Contribute to Successful Deployments	
Vhy You Should Engage with DN AllConnect Implementation Services	.10



## Continuous Transformation in Every Retail Banking Network





## The Main Challenge

Ensure speed to market and remove complexity







ALWAYS-ON SECURITY AND COMPLIANCE



INCREASED PROFITABILITY

- Increase speed to market of your deployments or upgrades
- Minimize need for in-house subject matter expertise and experience
- Simplify management of multiple vendors

- Minimize business interruptions
- Ensure high quality and future-proofed implementations
- Optimize project management while controlling changes and risks
- Delivery on-time and on-budget



## Does Your Current Contractor Offer You What You Need?



### **CONTRACTOR 1**

- Seamless Integration
- ✓ 24/7 coverage
- **★** Global service infrastructure
- X Single Point of Contact
- Branch modernization
- **X** Reliability



### **CONTRACTOR 2**

- Seamless Integration
- × 24/7 coverage
- ✓ Global service infrastructure
- ✓ Single Point of Contact
- X Branch modernization
- × Reliability



### **CONTRACTOR 3**

- X Seamless Integration
- × 24/7 coverage
- Global service infrastructure
- ✓ Single Point of Contact
- Branch modernization
- Reliability



## **Implementation Services Remove Barriers**

Diebold Nixdorf acts as your single point of contact— to take over the complexity of project management, using standardized processes, made to measure by years of business knowledge, and ability to commit to KPI results.



Designed to reduce complexities and to take over all the coordinative efforts so that you can focus on your core business.

Diebold Nixdorf removes your steepest barriers so you can continuously and efficiently serve your customers.



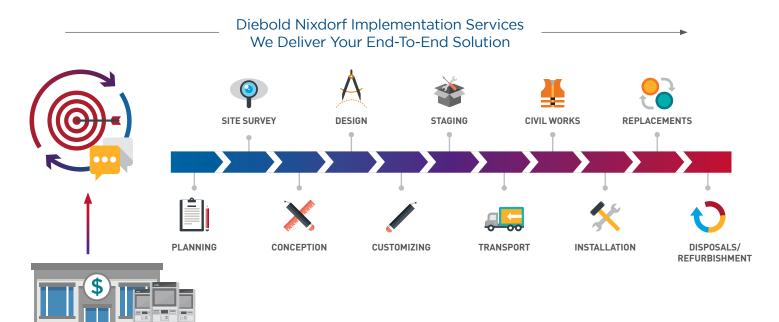


# **Choose the Service Provider Who Fits Your Requirements**

	THIRD-PARTY PROVIDER	DIY	<b>E</b>
24/7 Coverage	?	?	✓
One-Stop Shop (Single Point of Contact)	?	?	✓
Modular & Scalable Services	?	?	✓
Multivendor Capabilities	?	?	<b>✓</b>
Experienced Deployment Management	?	?	<b>✓</b>
Transparent Service Costs	?	?	✓
Global Service Infrastructure	?	?	✓
Meeting Local & Global Regulations	?	?	<b>✓</b>
Minimized Business Interruptions	?	?	✓



## Diebold Nixdorf — Your End-to-End Solution Provider





# Implementation Services Portfolio



### **STANDARD IMPLEMENTATION**

Implementations with low complexity of Diebold Nixdorf portfolio elements.

> Staging Services Logistics Services IMAC /R /D Services



### **ADVANCED IMPLEMENTATION**

Modular solutions for complex rollouts within multivendor environments.

Staging Services Logistics Services Installation Services Deployment Management Site Survey Services Civil Works & Construction Services



### **BRANCH IMPLEMENTATION**

End-to-end branch solutions covering the complete branch lifecycle.

Branch Architecture Design Services Mini Branch Implementation Services Branch Opening Services Branch Closure Services



## Why You Should Engage with Diebold Nixdorf



#### **ONE-STOP SHOP**

Turn-key solutionsfor all kinds of deployments close to your life cycle management



#### SERVICES EXPERTISE

Deliver unparalleled
DN support on a local and
global basis



#### **SPEED TO MARKET**

Increase your speed-to-market and minimize the business interruptions



### **MODULAR & LOCALIZED**

Your specific needs and local regulations are in focus when our local experts tailor modular implementation solutions for you



#### TOTAL COST OF OWNERSHIP

Modular and scalable services, best-in-class project, risk and change management deliver your solution on budget, in-time with highest quality



### **REAL TIME TRANSPARENCY**

Transparency and easy alignment with real-time project dashboard and a shared platform



### **CERTIFIED PARTNERS**

Multivendor management based on a best-in category tested and certified partner network



## Diebold Nixdorf — Your Partner to Rely On

## **Global Service Provider** IN-REGION **GLOBAL FLEXIBILITY SPEED** TRANSPARENCY **FOOTPRINT EXPERTISE** TO MARKET

While others try to understand your needs, we are ready to support you!

# **Manufacturer and Modern FinTech**



**NEXT GEN TECHNOLOGY** 



**INDUSTRY KNOWLEDGE** 



LONGTERM **RELATIONSHIPS** 



**CONTINOUS SERVICE IMRPOVEMENTS** 



**BRANCH TRANSFORMATION** 



**One-Stop** Shop





For more information, visit DieboldNixdorf.com or contact your Diebold Nixdorf representative today.