



## Reducing the Cost of Cash

With cash-related costs representing a significant share of retail banking operations, more efficient cash management can substantially improve profitability. At the same time, usage patterns vary widely by location and device type, meaning it is essential to adopt a tailored approach for each device in the fleet.

## **Empowering You to Offer Compelling Cash Services Cost-Efficiently**

Included in our Branch Automation Solutions portfolio, the Cassette Configuration Advisory Managed Services Package enables financial institutions and other cash service providers to lower cash-related costs. We achieve this through tailoring cassette configuration, aligning cassette roles and denominations with actual usage of each ATM and Teller Cash Recycler (TCR) across your fleet. The result: optimized device utilization and lower operational expenses.

### **Cassette Configuration Tailored to Real Usage**

Did you know that configuring ATM cassettes based on actual usage patterns can significantly reduce cash handling interventions and related costs? It can also lower the volume of moved bank notes, leading to increased uptime and extended device lifespan.

Cash usage patterns, such as transaction volumes and denomination-mix, vary widely between devices. That's why one-size-fits-all cassette configuration doesn't always work. Adaptability is key. With Diebold Nixdorf, you can choose from 4 cassette types to customize your DN Series® ATMs and TCRs. The cassettes are designed to be used in any combination, allowing you to mix and match them based on your needs. This flexibility allows you to adjust configurations throughout the device lifecycle, ensuring a close fit to usage while optimizing cassette capacity utilization.

### **Enable Best-Fit Cassette Configurations**

- Our proprietary software analyzes transaction data<sup>1</sup> per device and uses advanced algorithms to simulate configuration options.
- Our cash analysts evaluate the impact of configuration changes on CIT visit frequency, branch staff involvement and note movement.
- You receive quarterly cassette configuration recommendations or a "what-if" scenario analysis to support informed decision-making.

## Choose the Right Strategy per Device

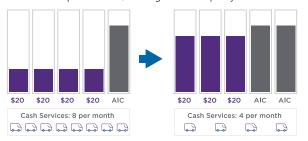
- Denomination mix: Make smaller or larger notes available to match actual usage.
- Increasing deposit capacity: Switch cassette functionality (e.g., from dispensing to depositing)
- Dual cassettes: Unlock the benefits of two-compartment cassettes
- Turning recycling on: Assess the advantages of enabling cash recycling

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## Cassette Configuration Advisory Managed Services Package

## **Case Study 1: Increasing Deposit Capacity**

At this multifunctional ATM the four \$20 dispensing cassettes were underused, while the All-in-Cassette (AIC) required frequent servicing. By turning one of the \$20 cassettes into an All-in-Cassette, CIT visits were reduced from 8 to 4 per month, saving 52 visits per year.



### Case Study 2: Activating Cash Recycling

By enabling cash recycling at this ATM, deposited notes started being reused for dispensing. This reduced CIT visits for emptying the All-in-Cassette (AIC) from 8 to 2 per month, saving 77 visits per year. Customers also gained access to more denomination options at withdrawal.



## **Better Together**

Diebold Nixdorf leverages its unique position in the industry as an end-to-end retail banking device manufacturer and provider of software and services to deliver a holistic approach to ATM cash operations.

#### **DN SERIES® ATMS**

- Market-leading cash recycling technology enabling up to 50% CIT visit reduction and boasting higher cassette capacity:
  - All-in up to 125% vs competition
  - Recycling up to 50% vs competition
- Dual cassettes allowing for more denominations and currencies.
- Future ready: Ability to swap cassettes between ATMs and TCRs within the branch for additional efficiencies in the future.

## VYNAMIC® CONNECTION POINTS (VCP) TERMINAL SOFTWARE

- End-to-end cash recycling support including multi-denomination and multi-currency.
- Recycling IP ownership enables quick turnaround on note validation, adaptation to regulatory changes and easier introduction of new currency.
- Superior fitness note validation, sophisticated counter handling and support of bulk and mixed deposits of notes and coins.

## DN ALLCONNECT® MAINTENANCE SERVICES

- No company other than Diebold Nixdorf can better maintain a DN Series.
- Our award-winning field services combine the experience and skills of our support desk agents and technicians with the use of DN AllConnect® Data Engine, our data intelligence platform built in-house.
- The outcome: incidents are resolved faster, with industry-leading first-time fix rates and predictive maintenance.

#### What's in it for You

# MORE EFFICIENT ATM OPERATIONS

- · Access to expertise
- Increased uptime
- Optimized denomination mix

# LOWER TOTAL COST OF OWNERSHIP

- Reduced cash handling visits/costs
- Less effort from branch employees
- Improved device lifespan

#### **INCREASED REVENUE**

- Higher customer satisfaction
- Shifts more transactions to self-service
- Frees branch staff for revenuegenerating interactions

## Branch Automation Solutions: The Ultimate Banking Experience

Branch Automation Solutions are easy to adopt, software-enabled managed services packages that facilitate seamless, richer and faster consumer journeys by merging self-service, branch and digital technologies to nurture and grow customer relationships. The solution packages enable financial service providers to improve the efficiency ratio and augment the consumer experience while enhancing the cash ecosystem, further automating processes, reducing operational costs, optimizing the branch network and driving customer loyalty.

