DN AllConnect Managed Services<sup>™</sup> Transaction Management I Terminal Driving



## Give Your Consumers More. Generate More Profit.



### Terminal Driving Can Drive More Business

With the right terminal driving capabilities in place, you can not only offer more services to consumers, but also ensure a more compelling user experience. Terminal driving can bypass the barriers of legacy banking infrastructure and can enable access to stateof-the-art technologies that fast-track innovation and reduce the cost of ownership—all without compromising on compliance, security, reliability or resilience.

DN AllConnect Terminal Driving Services is a costeffective, compliant, end-to-end solution. Our Terminal Driving Services seamlessly integrate into your selfservice channel ecosystem, so you can disengage from the financial and operational burden of managing terminal driving in-house, or free yourself from the limitations of your existing service providers. Your organization can become more consumer-centric and deliver a wider range of transactions and functionality on your self-service channel. You can introduce cash recycling across your network faster. You simply have more control over your ATM channel, and you can seize the opportunity to offer your consumers more and differentiate from competitors, while increasing the profit generated from the ATM channel.



### Is your current setup an enabler or a show stopper?

Our Terminal Driving Services offer the best option whether you are currently managing ATM transaction processing in-house or using a third-party provider.

#### Managing in-house?

#### Decrease risk by divesting from the financial and operational burden.

Many FIs tell us that terminal driving is a big task and far from their core expertise. It is CAPEX and OPEX intensive, requiring the purchase and upkeep of hardware, software and facilities such as a datacenter. The platform needs to be constantly available, secure, and compliant with ever-changing technical standards set by global card payment schemes, specific country regulations and PCI DSS requirements. New certifications are required whenever you make changes to your ecosystem. Connectivity, internal auditing and monitoring are other areas that must be covered. You also need processes, tools and staff to manage transaction disputes and resolve claims, and behind it all, relationship and performance management are likely draining the time of your key resources. How much control do you really have?

Terminal driving is complex and any weakness in one of the system's components means you run the risk of facing service and security issues that might lead to financial loss, reputational damage and customer attrition. Additionally, legacy infrastructure and processes can cause innovations to happen slowly—and expensively, potentially leading to a loss of relevance with your consumers. **Our Terminal Driving Services offer a smarter way to manage your channel.** 

#### Already outsourced?

#### When is the last time you assessed the value your third-party service provider is delivering?

Have you already implemented new revenue-generating services such as Dynamic Currency Conversion (DCC), or were you told it is a long and expensive project? Has anyone recommended and explained how you can easily deliver new services that could generate cost savings, such as account-to-account fund transfer? Are you delivering against the real, evolving expectations of your consumers for a personalized user experience? Have you considered implementing cash recycling effortlessly with no need for endless certification processes? **Our Terminal Driving Services help you increase revenue, match your consumer needs with innovative user experiences, increase efficiencies and reduce costs.** 





# Choose DN AllConnect Terminal Driving Services to increase revenue, decrease cost of ownership and grow market share.

#### What we can help you achieve:



#### Accelerate the introduction of recycling across your network.

Recycling technology is proven to significantly reduce cash handling operations, which not only relieves your branch staff from cash-related tasks, but also reduces the need for CIT visits and the overall cost of cash for your self-service network. Our Terminal Driving Services are a game changer: whether you have already deployed DN cash recyclers or plan to deploy them soon, we can help you speed up the activation of the recycling functionality across your network. Capabilities include counter-management features and full flexibility to handle different cassette denominations and bin/cassette types, as well as support for both booking and counter periods.



#### Introduce new banking services at your ATMs seamlessly and swiftly.

Through a direct connection to your core banking system, we can holistically manage terminal driving, switching/routing and ATM application software. You're empowered to introduce new banking products and services such as bill payment, charity donations, loan repayment, mobile top-up, checkbook requests, mobile number updating and much more.



#### Delight consumers with new ways of transacting.

Additionally, our Terminal Driving Services support the implementation of modern interactions at the ATM, such as EMV-compliant contactless cards. It also frees your organization from the limitation of only being able to handle card-based transactions by enabling the integration of mobile wallets, and pre-staging of cash via mobile device.



#### Deliver a personalized user experience, easily.

Customers can easily enable end-users to personalize their experience by offering fast cash, language and receipt preferences.



#### Simplify and fast-track all new rollouts.

Powered by Vynamic<sup>®</sup> Payments, our cloud-native next-generation software solution, changes to your ATM network can be implemented across all devices concurrently, in real-time and in a cost-effective manner.



## What makes our Terminal Driving Services unique?

Most providers see terminal driving as a building block of transaction processing and that's it. We don't. **Our approach to terminal driving is holistic;** it's perfectly in tune with the range of devices we supply our ATM application software and our managed services offering for the ATM channel.



The outcome: DN All Connect Terminal Driving Services ensures you...



#### ...innovate faster

Through a perfect blending with our ATM application software, we simplify and accelerate the deployment of a wider range of digital transactions, personalization services and value-added services.



#### ...go to market quickly and effortlessly

End-point certification sits with us, so you don't need to bother with it. We also ensure the integration process is easy, simple and cost-effective. Whether it's the integration between the ATM, the ATM application software and terminal driving, integration with your organization's core system, or integration with thirdparty gateways and processors, we cover it.



#### ...increase uptime

With optimized, seamlessly integrated connections between our devices, ATM application software and terminal driving services, we can identify the root cause of technical incidents accurately and remediate quickly. DN is the single point of resolution.



#### ...future-proof payment capabilities

Our Terminal Driving Services are a steppingstone to further gains in efficiencies, profit and consumer satisfaction. We can support you with our Acquirer Processing Services and Issuer Processing Services, and deliver a complete end-to-end transaction management service. We take full accountability as your single point of contact, releasing you from the management of multiple vendors and related friction. We provide a gateway connection into all the usual schemes, and enable you to explore other alternative payment rails, leveraging the opportunities offered by new technologies and partnerships.



Are you ready to benefit from DN AllConnect Terminal Driving Services?

To learn more, visit **DieboldNixdorf.com/ManagedServices.** 

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